HOLIDAY TARRIF PROJECTIONS

318/99 Griffith Street, COOLANGATTA, QLD 4225

There are several very important factors when projecting the holiday rental tariffs achievable on a property and we understand the importance of providing investors realistic income projections.

In providing rental projections we have taken into consideration the following factors

- Rental Returns and Occupancy achieved on similar properties.
- Features and benefits of the property that add value.
- Condition and presentation of the property.
- Quality of fixtures and furnishings
- Overall condition of the rental market (i.e. vacancy rates, supply, and demand)

The following projections are based on properties with similar attributes and evidence can be provided to support these outcomes.

TARIFFS PROJECTIONS

Seasons	Tariffs PW
Off Season	$1155
Holidays	$1645
Christmas	$2205

OCCUPANCY & INCOME PROJECTIONS

Based on the above tariff we provide a gross income projection based on an average 70% occupancy.
It should be noted that income potential can be dramatically impacted by "owner use" particularly during peak seasons and this has not been factored into these outcomes.

Seasons	Occupancy/weeks	Tariffs	Total Income
Off season	25	$1155	$28,875
Holidays	6	$1645	$9,870
Christmas	3	$2205	$6,615
		TOTAL RENTAL INCOME	$45,360

We would be happy to discuss these opinions with you further and answer any further questions you have regarding the holiday rental market and how to maximise returns.

Kind regards
Lyndal Ransome
New Business Development Manager