

Jamie Harrington – Client Feedback

★★★★★ "Jamie has been involved in our family's property journey, recently selling two properties for us. Jamie didn't just sell our properties (at great prices) but was always there to provide invaluable advice and guidance in the process of purchasing our dream home. Jamie's knowledge, friendship and kindness has been invaluable, and we cannot thank him enough. We would not hesitate to recommend Jamie. A truly calming presence during what is often an emotional and stressful time. The BIGGEST thank you."
L. MARCHANT, DAGLISH

★★★★★ "Five stars for Jamie and the Hub team! Jamie made the entire process of selling our parents' house as straightforward and easy as possible. He is highly knowledgeable about the market, a great communicator, very approachable, collaborative, prompt, and effective. He provided an accurate timeline for all stages along the way, which gave us confidence in the entire process. He is also realistic, open, and fair- just what we wanted. I highly recommend Jamie and the Hub Residential team- Thank you!!"
J. ROBERTSON, MT CLAREMONT

★★★★★ "I had the most fantastic experience with Hub Residential. I sold through Hub because my parents had had a good experience, and I am so glad I did. Jamie and Mary were great communicators the entire way through, clearly know what they are doing and delivered a great outcome. I cannot recommend Mary, Jamie and the team more highly."
E. WALLWORK, JOLIMONT

★★★★★ "We recently sold a number of our properties through Jamie Harrington. Our experience was extremely favourable. The communication with Jamie was excellent throughout the process. The process was streamlined and very professional- an innovative system in place, so everything was easy for us. The properties were also very well presented. As a result, we were pleasantly surprised to achieve prices higher than expected. We wouldn't hesitate to recommend Hub for property management or selling."
D.BEVAN, NEDLANDS AND CLAREMONT

★★★★★ "Selling a house is stressful but Jamie made it as painless as possible. He listened to what I wanted and delivered in a professional and respectful way. I can't recommend him highly enough. Thanks Jamie and team".
P. MARCHANT, COTTESLOE

★★★★★ "Jamie did an absolutely outstanding job for us. He knows the business really well and he was prompt and reliable and attentive to our needs. I would not hesitate to recommend him."
SELLER, MT CLAREMONT

★★★★★ "Absolutely brilliant."
SELLER IN CLAREMONT

★★★★★ "We recently sold our property through HUB Residential and could not recommend Jamie highly enough. The professionalism shown throughout the entire process was absolutely fantastic and communication before and after home opens kept us in the loop and gave us a very clear picture of where we were at with conversations regarding changes in pricing etc carefully considered and discussed. Selling a home you love is stressful so having someone you had great trust in made things a lot easier."
L&M TREVENEN, SWANBOURNE

★★★★★ "Jamie and the whole Hub team were super organised with a detailed sales process timeline that they strictly adhered to. Importantly, the substance of their service delivery was first class, from the marketing through to home presentation. The house attracted huge interest and Jamie was kept very busy with private home opens and huge volumes of queries. Jamie managed all of the interest with professionalism, speed and respect. The end result was a quick sale and an excellent result. Thanks Jamie"
J&P CARRIGG, CLAREMONT

★★★★★ "Jamie, Thanks for your excellent marketing and successful sales campaign for our Swanbourne property. A very smooth professional process from go to woaah. Most importantly, we finished in the right end of the target range. And that's twice now over the years. Without doubt, your cheerful personality and mediating skills shone through again. Thanks also to your services support team for assisting in the preparation and readiness for sale; all diligent and effective."
L&M GILNA, SWANBOURNE



Jamie Harrington – Client Feedback

★★★★★ “Jamie and his team made our selling experience straightforward and stress free. We were kept regularly informed throughout the process and were very happy with the result achieved. Jamie is warm, friendly and good humoured - so a pleasure to deal with. Thanks Jamie.” **P WALTON, NEDLANDS**

★★★★★ “When I asked Jamie Harrington to sell my home in Claremont, I knew that he was highly ethical & competent. What I did not know then was that as well as Jamie I also secured the services of his highly capable wife & assistant, Mary. From their first visit they were a joy to do business with. Their advice on how to best present my property & their help & encouragement was invaluable. Jamie was considerate of my timetable when arranging “home opens” always leaving me a note & follow up phone call after each visit. I would have no hesitation in recommending HUB Real Estate to anybody wanting an honest appraisal & successful sale of their home.” **J WHITE, CLAREMONT**

★★★★★ “We have just had the amazing experience of Jamie selling our property in Swanbourne. Jamie was an absolute pleasure to deal with. He was most professional and trustworthy allowing us to feel very relaxed and confident throughout the entire process. We have now used Jamie for 2 sales and 1 property purchase and would definitely not hesitate to use his services again. His team even managed to find us a perfect rental property whilst we await completion of our next home.” **GARRY & TONI, SWANBOURNE**

★★★★★ “Jamie was approachable, honest and a pleasure to deal with. The entire process was well executed, and communication went above and beyond - a much better experience than I've had previously. I would recommend Jamie to all of my friends and family who are looking at buying or selling in the area, thank you!” **LEESA, BUYER SWANBOURNE**

★★★★★ “A huge thank you to Jamie and his team on a brilliant result. Living in the Southwest I was fully supported by Jamie and the team at Hub Residential from the initial appraisal to Hub co-ordinating the painting, carpet and styling. I can't thank Jamie and his team enough- their professionalism and dedication to getting the job done was outstanding. I highly recommend them to anyone wanting good sound advice when marketing your property for sale. You're in good hands.” **SELLER SUBIACO**

★★★★★ “Jamie and team have looked after us so well since 2011. What a smooth sail it was from 2011 to 2021 when Jamie's team managed our property. When we decided to sell the property, nothing was too hard for Jamie and the team. The property was under offer in 9 days, for a great result. Team handled the whole process in such a professional manner. We have really enjoyed working with Jamie. Thank you very much Jamie & the team. **SHAN & NIRA, SWANBOURNE**

★★★★★ “Thanks so much for arranging the lease of 19 Amy Street so promptly. We look forward to working with you while the property is leased. Jamie, we have greatly appreciated your professionalism, expertise & support since we first met at No. 19 Amy Street on the day it was open for inspection. You made things very easy for Zoe, Robynne & me. Thank you!” **W SNELL, NORTH PERTH**

★★★★★ “We were selling a very unique property for which there was no real market comparison. Jamie's guidance and input in this regard was open and candid. On Jamie's recommendation we had our home 'styled' and the results were fabulous. This helped us with our decisions about where to pitch our price point. Our home sold within 48 hours, and we were delighted with the outcome. Jamie was exceptionally professional, straightforward and honest throughout the process. We would sincerely recommend Jamie.” **P&C GENTLE, NORTH FREMANTLE**

★★★★★ “Thank you very much for the successful sale of our property recently and thank you also for being my rental agent for the last 5 years. Jamie and his team recently completed the sale of my property in Mt Claremont I highly recommend both Jamie and the team for their professionalism, in-depth understanding of the property market, for their empathetic dealings with me - and lastly, for a great result.” **THOMAS & AIHUA, MT CLAREMONT**

Jamie Harrington – Client Feedback

★★★★★ “Once again mate, thanks so much for your help and just being a genuinely good bloke. We hear all kinds of horror stories regarding Real Estate Agents, I’m so glad we got you when we registered on Local Agent Finder. Anyway, hopefully this isn’t the last communication we have, I would like to grab a beer or wine with you at some time in the future. Until then, take care and keep smashing it out the park!”
PAUL & LISSY & NIAMH ☺☺, CLAREMONT

★★★★★ “Jamie Harrington is a true professional and fantastic to deal with when selling or purchasing a property. Jamie has been our agent three times over the years and has consistently delivered surprising results on pricing and has always provided a pleasant and considered service, sound advice and flexibility adapting to both vendor and sellers needs minimising stress during sale time. After our first encounter with Jamie, we have never needed to consider any other agent. We also used Hub residential to manage our property and can recommend their property management service”. B SCHMIDT, WEMBLEY

★★★★★ “We engaged Hub Residential to sell our apartment. We were extremely happy with Jamie’s professionalism and enthusiasm to help us achieve the sale of our apartment at the price we were looking for. Jamie would often go the extra mile to make this happen, whether it was arranging private viewings, or home opens, he engaged with us each step of the way. We were extremely thankful for that, as selling your home can be a daunting experience. Jamie was our trusted advisor and his guidance was never forced upon us, it just simply made good sense. Thanks to all at Hub Residential, the team who set up the marketing materials and to Jamie Harrington for securing the sale - much appreciated!”
PAUL C., CLAREMONT

★★★★★ “I really enjoyed working with Jamie. He was honest, genuine and reliable, with a great sense of humour. He also had a terrific team behind him which made the selling process so much easier. Importantly, he got me a price I was happy with too. A real pro”. J SAGGERS, MT CLAREMONT

★★★★★ “I recently had the pleasure of dealing with Jamie Harrington at Hub Residential to sell my block in Swanbourne. I was looking for an agent that would be totally honest and realistic with both myself and potential buyers and found this in Jamie. He was generous with his time and information long before we made the decision to sell, went above and beyond during a challenging period to sell (due to Covid restrictions) and is an agent of the highest standard. I wouldn’t hesitate in recommending Jamie to others or engaging him for any future transactions”. M STEWART, SWANBOURNE

★★★★★ “Jamie is a fantastic agent. He was very patient and worked with myself (in another state) and my ex-partner. He communicated with me every step of the way and made prepping the house for sale and photography / marketing a breeze. The market has been challenging during Covid, however he persistently followed up with clients and found us our buyer. He knows Mount Claremont and the surrounding suburbs like the back of his hand so don’t hesitate to get in touch with Jamie. Great experience from start to finish.” OWEN, MT CLAREMONT

★★★★★ “Jamie and the team at Hub Real Estate provided excellent service in the sale of the property. Jamie established a plan to achieve the sale and with a lot of expertise and a little luck, the sale was completed in line with the plan and at a price we were very happy with. We would highly recommend Jamie to anyone looking to sell their property.” T BOWER, APPLECROSS

★★★★★ “Would absolutely recommend Jamie. He worked really hard to sell our house. Very professional and helpful. Thanks for everything.” J HART, SWANBOURNE

Jamie Harrington – Client Feedback

★★★★★ “We really appreciate your professionalism in achieving an “Offer and Acceptance” for our property. As I mentioned previously, I did a good deal of due diligence on local Real Estate Agents when deciding with whom to list the property. You came highly recommended not only for your professionalism but also for being trustworthy and honest. These are qualities important to us and you have displayed them throughout this whole selling process. It has been a pleasure to engage with you and your approach certainly made it less stressful. So once again Thank you”. **M&M MURRAY, MT CLAREMONT**

★★★★★ “We were very pleased with Jamie and his team with the efficient sale of our house. Jamie had an accurate appraisal and was patient in the sales process to achieve the best possible result for us.”
C DAVIDSON, PERTH

★★★★★ “Hi Jamie, just wanted to express my deepest gratitude for the excellent service you provided. You made the purchase process very convenient and easy for both Dorit and myself. I appreciate your availability, patience and positive attitude as it helped us go through it much better than we expected. All the best to you both and no doubt we'll use your services in the future.” **H&D OZCHAKIR, NEDLANDS**

★★★★★ “We selected Jamie Harrington after checking 5 other agents who specialised in property sales in our area (Subiaco). We met Jamie for some informal discussions to get a feel for his sales approach and typical marketing strategy. We could tell from his persona that he knew his business, the market and how to deliver the best possible outcome. He provided us with information on property for sale in our area and a recommended sales price which we agreed upon. He provided us a detailed plan of how he would market the property which included a video and internet marketing as well as exposure to potential buyers from the eastern states.”

The team went about preparing all the marketing, brochures, signs and professional photographs and video. From our perspective this was a seamless exercise with all being completed in a timely manner for the first home opening. We received positive feedback after each home open and ended up with two offers for our review and acceptance. It was especially pleasing to have one offer which exceeded our asking price. We would certainly use Jamie again in the future as he delivered in every respect and provided post-sales support to us and the new owner.” **D&T LYNN, SUBIACO**

★★★★★ “Jamie and the team worked tirelessly to sell our property and also get us into our new property. We thank him enormously for the time and effort. It made the process as stress free as possible. We would have no hesitation in recommending the services of Jamie to anybody in the future”.
S CADDY & P HONYWILL, MOSMAN PARK

★★★★★ “Jamie was a pleasure to deal with. He prepared thoroughly before making his initial presentation to us. He was very knowledgeable about the market, which was a difficult one for sellers. At all times he kept us very well informed. He was conscious of the stress that accompanies selling a home and he did not try to push us at any point. His staff were also efficient and good to deal with. We would highly recommend him to prospective sellers.” **I MAGEE & N CAIN, CLAREMONT**

★★★★★ “Jamie was accurate, efficient and dealt with all the facets of the sale in a courteous manner. We got the price we wanted (and more) and had the sale completed in double quick time, a highly recommended agent from my family's viewpoint”. **J BATTA, JOLIMONT**

★★★★★ “My brother and I both live on the east coast and needed to sell our mothers property in Trigg. Jamie met with us and came very prepared with local knowledge and recent sales in the area. He gave us recommendations on preparing the house for sale and a plan as to when the best time would be to launch it onto the market. As Jamie suggested we made some minor cosmetic changes to the interior and exterior of the property and we engaged the services of Madeline Jungstedt to "stage" each room with modern contemporary furniture. After the first home open we had 3 offers and after the second we accepted an offer. Jamie's communication with both us throughout the whole experience was excellent. He is professional and very easy to deal with especially during an emotional time like selling your family home.” **B ATKINS & P ARCHER, TRIGG**

Jamie Harrington – Client Feedback

★★★★★ “I recently bought my first home through Jamie. The whole process was very pleasant and the attention to detail post sale to facilitate renovation planning and moving timings made the experience and transition seamless. I would highly recommend purchasing through Jamie in the future. “

S LUKE, MOUNT CLAREMONT

★★★★★ “Jamie and the team did an amazing job of making us feel like one of the family. They went above and beyond to help us with any queries we had as well as accommodating any requests. Nothing was too hard for them. From the initial meeting to discuss marketing and presentation through to the final key handover we were confident that we were in good hands. We loved dealing with Jamie and were happy to let him represent us to buyers knowing that he was honest, reliable and professional. We are not a fan of the hard sell and so would never have suited an agent who was going to harangue potential buyers but dealing with Jamie was like having a beer with a good mate and coming away with a new home. Even post sale he has been available and helpful in making sure we had a smooth transition. We have no hesitation in recommending Jamie and his team to our friends and if we move again, he will be our first port of call.” H&C KEMP, MOUNT CLAREMONT

★★★★★ “We felt Jamie was honest in all our dealings. Very easy to communicate with, always kept us informed and up to date. Organising a stylist having quality photos was great. Have already recommended him to friends and family.” R&A CANTY, WHITE GUM VALLEY

★★★★★ “We had a wonderful experience dealing with Jamie and his team. From our first meeting with Jamie we felt very comfortable dealing with him. His honesty, down to earth approach, professionalism and his knowledge of the local market was amazing. From the beginning Jamie guided us through the selling process and what we thought was going to be a very stressful time was made easy. Jamie and his team were always on hand to answer questions. Our property sold within two weeks of going on the market. We would highly recommend Jamie and his great team. Thank you Jamie.”

R&M JOHNSON, MOUNT CLAREMONT

★★★★★ “I had an excellent experience using Jamie Harrington to sell my Swanbourne family home. I got an honest, sensible assessment without any of the "sales pitch I'll say what you want to hear to get your business" stuff I heard from some other agents. In fact Jamie suggested a slightly higher price than others and achieved the upper end of his estimate, all in 2 weeks on the market. He also provided help with styling through his staff. I am very happy with the whole sales experience, would highly recommend Jamie and would definitely use him next time to sell.” M EDELMAN, SWANBOURNE

★★★★★ “Jamie proved to be a very personable, efficient, thoroughly professional individual who followed through on commitments, strategies and adapted to circumstances as appropriate. His support team was also excellent and kept us appropriately on our toes without being too pushy. All in all, a good experience and good result, on the mark.” M&L GILNA, SHENTON PARK

★★★★★ “In this current and somewhat difficult world of real estate in Western Australia in which compromises at times do not bring about the best possible outcomes for vendors I was in a very, very fortunate position in having Jamie Harrington, present my home to the market. Throughout the sales process he consistently showed that he was 100% committed to my interests as the seller. At each of the 4 home opens and 7 private viewings that it took to reach a sale he never, ever wavered from this position. Finally, when presented with a possible sale in conjunction with not one, but two other agents he still forged ahead with my interests foremost. He moved swiftly and firmly through a complicated series of negotiations with the overseas buyer to a successful sale. Jamie Harrington persevered against all obstacles with my interests foremost in his negotiations. As a seller of a lifelong held real estate asset I needed the best, and that came in the form of Jamie Harrington. Thank you, Jamie!”

S NICHOLLS, MT CLAREMONT

Jamie Harrington – Client Feedback

★★★★★ “I recently bought an apartment through Jamie Harrington. Having never bought a property before I needed additional help with regards to the processes and procedures that needed to take place for the purchase to go through. Jamie certainly exceeded my expectations and made the experience easy and enjoyable throughout. Even after the purchase had gone through, Jamie was happy to help with any additional queries I had. I will certainly be using Jamie and the team for any of my future real estate requirements.” **D BUCKLEY, MT HAWTHORN**

★★★★★ “We found Jamie has very good local knowledge and understanding of our selling needs. He is approachable and professional with great interpersonal skills. We will be very happy to recommend his services to others.” **J GROVES, CLAREMONT**

★★★★★ “My first impression of Jamie was that was extremely down to earth and even though we were on the other side of the fence, being the Buyer, he treated us with great respect. He also provided information for anything we required without delay. Jamie is an extremely honest agent and we would highly recommend him.” **R DREDGE & E BROWN, CLAREMONT**

★★★★★ “This is the second time we have engaged Jamie to sell our house and again we were impressed with how Jamie managed the end-to-end process. Importantly for us Jamie's role did not cease once the offer went unconditional rather he worked tirelessly to ensure that settlement went smoothly. We would definitely recommend Jamie - and have done just that by recommending him to sell my parents' house.” **R&F KLUG, NEDLANDS**

★★★★★ “Dear Jamie, the reason we chose you to sell our house was the sensible, no-nonsense approach to sales you described during our first meeting. Thanks very much for your professionalism, persistence, and amiable nature throughout the 6 months that followed! It was very much appreciated that you provided sound advice without ever being pushy and kept us up to date every week after home opens. I'd highly recommend you to anyone selling a house as an agent who first and foremost represents their client.” **B&J PICKERING, MT CLAREMONT**

★★★★★ “I have no hesitation in recommending Jamie Harrington. Jamie and the team could not have been more helpful in selling my property in Swanbourne. Their extremely professional approach made the whole process easy for me as the seller. Jamie outlined the selling process in the beginning and everything proceeded as planned even to selling on auction day, which was great considering it was at the time a buyers' market. I am extremely grateful so thank you Jamie and the team.”
C NIENABER, SWANBOURNE

★★★★★ “We had an excellent experience dealing with Jamie and his team in selling our property in Daglish. We started to engage informally with Jamie well before we made the decision to sell our townhouse. Jamie was always willing to help and share his knowledge and thoughts around the property market in general, queries on specific properties and potential strategies for eventually selling our property. Once we did formally engage Jamie to sell our property, we found him to be very honest, realistic and collaborative in his approach. As first-time sellers, this was very comforting and we couldn't have asked for more from Jamie and his team. Our property sold within 2 weeks at a price we were very happy with. We would definitely recommend Jamie and will be engaging him for any future property transactions!” **M&K MORRISON, DAGLISH**

★★★★★ “We had an excellent experience with Jamie and were very happy with the speed in which our house was sold, and the professionalism and dedication of his agency staff. Thanks very much for your excellent, friendly, prompt and professional service throughout this whole process. It has truly been a pleasure dealing with you, and I will have no hesitation in recommending your services to anyone looking for a real estate agent in future”. **D&J ROBINSON, SHENTON PARK**

Jamie Harrington – Client Feedback

★★★★★ "Dear Jamie and the team. Just wanted to say thank you for all you have done for me. It's not easy being first home buyer, not knowing what to do, or what's good and what's bad, not knowing the process, or even what to look for. You made this so easy for me. The area knowledge you have is amazing. Above all your customer service is well beyond anyone's expectation. I can't thank you enough for all that you have done and have no hesitation in recommending your services. Your professionalism is one of a kind, thanks again!" **K&J DEVL, WEST LEEDERVILLE**

★★★★★ "Dear Jamie. Thanks for all your help in a rather difficult and protracted sale. Your persistence was legendary and crucial to obtaining the right outcome." **C&B THRUM, CANNINGTON**

★★★★★ "Trading property is in itself a stressful condition. The last thing one needs is to choose an agent who proves to be the wrong one. I interviewed three agents found through 'sell my castle'. I had already made my choice before I spoke with Jamie, however I decided to change my decision and engage Jamie mainly because of the feeling that he was genuinely interested in the property and would do 'the right thing' by all concerned. I was not disappointed. At all times Jamie and his team were helpful, informative and available to me for feedback. If I should ever need the services of an agent again, I would not hesitate to engage Jamie and have already recommended him to others." **S DOUGLAS, NEDLANDS**

★★★★★ "Jamie and the team were an absolute pleasure to deal with. Jamie went above and beyond the call of duty to attend to our needs even whilst on holidays. He continues to deliver excellent service post-sale transaction to ensure both the buyers and sellers needs are met. We would highly recommend Jamie and the team without hesitation if you are need of a friendly, considered and professional service".
K CASWELL & D SAW, COTTESLOE

★★★★★ "Thanks for your help on both properties. It has been a pleasure working with you and we will recommend you to anyone looking to sell or buy." **B&C SCHMIDT, WEMBLEY**

★★★★★ "To Jamie and his team. Jamie Harrington and his support team have been highly professional and hard working to achieve a sale of our Wembley home. Jamie has shown us a straight-speaking and supportive approach to managing the sale of our home, and he stands above many real estate agents by being genuinely professional and providing sound and balanced guidance on selling strategy.
SELLER IN WEMBLEY

★★★★★ "He has provided us with access to high quality services including a stylist for furniture hire and layout, photography for the listing, gardener for preparing the property for inspections, and helping to arrange building maintenance jobs to bring the property up to its best for sale, all of which has been important for owners who are remote from Perth in the eastern states such as us."

★★★★★ "Through the home open process and consideration of offers, Jamie was organised and highly effective with feedback and ensured a fair and positive result was arrived at for all parties (including a good price outcome). Little things matter, and Jamie and his team have gone out of their way to make the sale process run smoothly - little things like checking on work carried out at the property, checking that water reticulation was working correctly when adjusted during the home open and inspection process, and ensuring that the settlement process proceeded as planned for both the buyer and the seller. We would have no hesitation in seeking Jamie's services again for any future real estate needs we may have in the area." **A&B GEORGE, BULIMBA QLD**

★★★★★ "Altus Real Estate (now Hub Residential) have provided up me with excellent service over the last six years, first in relation to managing my rental properties and then in selling them for me. The staff have always been friendly, helpful and responsive - and Jamie Harrington in particular has been excellent, providing me with realistic advice, helping me to manage all of the little bumps in the road that come with being an overseas landlord/vendor, and getting both sales to settlement for me in line with agreed timeframes and marketing budgets. Jamie has done a great job, and I wouldn't hesitate to recommend him." **A&L SPARROW, SINGAPORE**

Jamie Harrington – Client Feedback

★★★★★ “We are seasoned couple of house sellers and buyers between Europe and Australia over the last 30 odd years. We can honestly say that the service that you guys provided for the purchase of a new home was better than any other service we have experienced before. The fact that you will always be willing to do that extra bit of work to make things happen removed so much stress from our lives. All of your staff are a credit to you. Please accept our sincerest thanks for making one of life's most stressful moments very stress free. Please could you share this with your staff who as I say were lovely to deal with. Best of luck for the remainder of the year and 2015 and I'm sure our paths will be crossing again.”
C&J GRIFFIN, SWANBOURNE

★★★★★ “I engaged Jamie Harrington to sell my house in Swanbourne. The process with Altus (now Hub Residential) I found very professional. Jamie was available to discuss all the issues regarding pricing, presentation, marketing settlement and moving. I found Jamie's assessment and advice to be honest and astute. I highly recommend Altus (Hub) and Jamie in particular”. J&V BUTTSWORTH, SWANBOURNE

★★★★★ “Thank you for your pleasant, consistent, professional help selling my house. I have no hesitation in recommending you as one of the best agents around, having observed the area for 50 years.”
A ZAR, SWANBOURNE

★★★★★ “I have used Jamie Harrington several times to sell my properties. My family and friends also use him for the sale of their homes and investment properties. We all rate him very highly. Jamie is good at his job. He communicates every step of the way. Jamie understands what is required to get the job done. I have no hesitation in recommending Jamie to anyone considering selling their home.”
B THOMAS, MOSMAN PARK

★★★★★ “Selling a house can be stressful at the best of times, but when we were selling up to move interstate while being five months pregnant with our first child we really needed a solid representative who could keep things on the rails. Couple this with less than honest buyers and another real estate agent of dubious ability and it could have been a recipe for disaster. And it would have been if we hadn't employed Jamie Harrington”.

★★★★★ “Jamie Harrington is honest. It is not a word used to describe real estate agents often, but he is. His knowledge of the Perth market seems endless but it is his ability to say 'I don't know' and then get you an answer quickly that really sets him apart. Jamie never once gave us information he wasn't sure about. If he didn't know something, which was rare, he told us and then went and found out.”

★★★★★ “There wasn't a time when we wondered if Jamie was working hard enough. His sincerity and commitment to selling our property was unquestionable. Having worked with other agents, we can say that none could have dealt with the sale of our property like Jamie Harrington. And he did so with a smile, always.”

★★★★★ “With all the other stress we had to deal with it was crucial we had a real estate agent we could trust, and we got that but Jamie also went above and beyond to sell our house - in under average time and at the price we wanted. Jamie Harrington is the best real estate agent we have worked with. We have no hesitation in recommending him to others – and we have, many times.”
B M^CGANN, SAWYERS VALLEY

★★★★★ “When our family were contemplating which agent to use to sell our family apartment, Jamie Harrington impressed us immediately. Despite being the only out-of-area agent, we interviewed, he won the business, largely because of the obvious preparation he displayed in his presentation. Throughout the sale of the property, Jamie's communication skills were brilliant. He not only listened to our input which we greatly valued; he was always on the phone keeping us informed of any developments. I know I speak on behalf of the family when I say that we really appreciated Jamie's friendly manner. I have no hesitation in recommending his services to anyone who wants an agent who is professional about what they do and who keeps them informed every step of the way.” P LINDQUIST, SOUTH PERTH

Jamie Harrington – Client Feedback

★★★★★ “Moving house can be a stressful experience. When we recently decided to sell our home, I was particularly anxious about the whole thing. Fortunately, we engaged the services of Jamie Harrington to help us sell our home. The market knowledge he displayed as well as his confidence in the selling price were very persuasive factors in our decision to choose him as an agent. Throughout the sale of the home, Jamie was great. He showed himself to be a highly competent agent, and even more importantly, an agent who always acts with integrity. As the sale drew to a close and we were presented with several offers, it was Jamie who helped us achieve a sale price many 1000s of dollars above what I was willing to accept. Again, his reading of the situation was correct and we were thrilled with the result. If you are looking for an agent who is never compromised, and who happens to be a nice guy as well, I highly recommend the services of Jamie Harrington”. **P CARRIGG, NEDLANDS**

★★★★★ “I have no hesitation in recommending the services of Jamie Harrington. Jamie recently sold our home for a good price in a slowing market. Jamie’s understanding of the sales process was obvious from the beginning. We appreciated the input from the interior stylist and were really impressed with the quality of the photographs that were taken by the photographer. Throughout the sale, Jamie kept us informed with the day-to-day developments. We always valued the insight and honesty he “brought to the table”. Jamie is a good bloke who you can trust. He could not have improved on the level of service he delivered during our time on the market.” **L ANDERSON, SWANBOURNE**

★★★★★ “When it came time to sell our home, we turned to the only agent that we have ever wanted to re-use – Jamie Harrington, and we have done so, both buying and selling on 3 separate occasions. Jamie’s knowledge of the market is something we highly value. His advice is always informed and measured. Jamie is above, and untainted by, the image problem that some of his colleagues in the industry face. He is not only open and upfront, but he also always makes time to keep you up-to-date, and we always knew where we stood in the sales process. Jamie is a real estate agent you can trust. We were completely happy with everything he and John, his assistant, did for us, and would have absolutely no hesitation in recommending him to anyone wanting to buy or sell their property.”

P RICHARDSON, DOUBLEVIEW

★★★★★ “I first met Jamie when our daughter and her partner purchased a property in Shenton Park some years ago. Jamie was the selling agent, I found him to be efficient, honest, knowledgeable, punctual and with a great ability to close a sale. Jamie then sold our Claremont Property for us. We had more than one appraisal – I was so impressed with his swiftness in responding, his program of advertising, his efficiency on obtaining an excellent price and in this not so buoyant market he did everything and more than he said he would do. He took the time to meet and create a good relationship with our tenant which inturn gave him access to the property without any complaints. **SELLER IN CLAREMONT**

He kept us informed and was happy to take a suggestion or two on board which made me feel we had some control as we were 200kms away. Jamie was at all times in control and acted with diligence and professionalism. We received an unconditional offer from the purchaser we expected as we were well informed vendors and the property was sold and settled without a hitch. As a retired Licensed Real Estate Agent of many years selling in the Western Suburbs and have bought and sold property in many price brackets I have no hesitation in recommending Jamie Harrington for your next sale.”

H ANDERSON, CLAREMONT

★★★★★ “Thank you very much for your assistance in the sale of our Swanbourne property. Your translation of this opportunity was 100% accurate saving me much time and effort. If only all opportunities were this easy. Your honesty and commitment were truly refreshing”. **J WORTHINGTON, SWANBOURNE**

★★★★★ “Thank you for all the work you have put into selling our property, it has been greatly appreciated. We’ll look forward to catching up with you at settlement to thank you in person”.

H COSGRIFF, BEACONSFIELD

Jamie Harrington – Client Feedback

★★★★★ “Just wanted to express my thanks to you for past couple since we first visited our now new home. Your honest and sincere approach from our first meeting was vastly different to the many other agents that I had come in contact with since we started house hunting a few months previously. I found your advice helpful and direct even though you could not be persuaded to advise directly on the offer to be made! This fact in itself put me at ease because I trusted that if you were not advising me then you were also not advising the “other bidding party”! Thanks Jamie for taking the time to show our extended family through this evening.” **H GODFREY, SCARBOROUGH**

★★★★★ “Your company is a delight to deal with. I appreciate the professionalism of everyone on the team.” **M VADJA, FREMANTLE**

★★★★★ “Now I am living the dream life and am so happy in my new home I want to thank you all for your care in making it happen. You always made me feel important, completely at ease and among friends. Best Wishes.” **S VERNON, SWANBOURNE**

★★★★★ “I would like to thank Jamie Harrington for handling the sale of my property in Mount Lawley. As it was my first home sale I was quite unaware of the proceedings and also a little anxious as I was also in the process of purchasing another home (also sold to me by Jamie). His team made it all happen so smoothly and stress free whilst maintaining a very professional manner. I found Jamie very approachable and was comfortable asking the many questions I had. I would certainly recommend your company to anyone looking to sell their property.” **N STOUTE, MT. LAWLEY**

★★★★★ “We’d like to thank you Jamie for your professional and proactive approach in handling the recent sale of our Swanbourne properties. The swift and willing response in incorporating our feedback on the marketing was much appreciated. From the outset your integrity, openness and untiring readiness to keep us informed and involved gave us a refreshing peace of mind in what is invariably the most apprehensive phase of any development project.” **T&A HUTCHERSON, SWANBOURNE**

★★★★★ “Thank you for selling our house in Swanbourne earlier this year. I have to say that you were always even-tempered and cheerful even when things got stressful! Your professional, straightforward approach is easy to deal with, and the fact that I never felt pushed by you, means I feel able to keep asking for your help!” **R MINCHIN, SWANBOURNE**

★★★★★ “Thanks again Jamie for your professional and friendly service. Once again you make it so easy to buy and sell property. I will continue to recommend you to people.” **K IRELAND, SCARBOROUGH**

★★★★★ “Jamie Harrington’s friendly manner was valued throughout the selling of our home. So too was his honesty. At all times we felt that Jamie was working for our benefit, yet we also appreciated the way that he dealt with the buyers and kept them interested in our property. Jamie’s work ethic is impressive as is his commitment to keeping us informed. The fact that we achieved an offer above asking price is a testament to his pricing, marketing and negotiation skills. Based on our positive experience I have no hesitation in recommending the services of one of the “nice guys” in real estate, Jamie Harrington.”
C MARTIN, COTTESLOE

★★★★★ “Thanks Jamie! I would like to say a very personal thank you for your guidance and support during this whole process. Wow you did it again. Great results.” **N&A BARWOOD, NEDLANDS**

★★★★★ As buyers, “Jamie was great to deal with. Good enough to buy him a bottle of wine to say thanks.” **M WYLIE, COTTESLOE**

Jamie Harrington – Client Feedback

★★★★★ “Jamie Harrington did a fantastic job in selling my home. His knowledge and understanding of the market were instrumental in positioning the property correctly for sale. His regular communication and willingness to work with me – even though I can be a difficult client – were very much appreciated. Buyer management was also excellent – Jamie was particularly good at staying in contact with interested parties. Jamie brings an honesty and integrity to real estate that I believe to be rare. I have no hesitation in giving him the highest of recommendations”. **S&M GENTRY, COTTESLOE**

★★★★★ “The first time we saw our new home on the internet, we were drawn to it. The breadth of the photographs and the professional way it was being promoted certainly caught our attention. During the course of viewing the home, throughout the process of requesting and receiving information over the following days and eventually having our offer accepted, we were very impressed with our dealings with Jamie Harrington. He was extremely pleasant, very prompt in responding to our queries and very easy to deal with. What we also appreciated was that although he was obviously working for the owners of the property, he walked the fine line between owners and buyers very well. In fact, we were so impressed with Jamie that we now plan to engage him to sell our home. After settlement, Jamie continues to leave a positive impression with us by still being available and accessible – something we really appreciate.”
G&L PENN, NEDLANDS

★★★★★ “Thanks, Jamie, for your help with selling our house in Floreat. We got a cash offer for the asking price within a few days whereas the identical property across the road still hasn’t sold in months. Very professional and stress free”. **N&A BARWOOD, FLOREAT**

★★★★★ “I was particularly impressed by, and grateful for your unfailing professionalism, your ethics and your constant communication with me throughout the somewhat lengthy process. Your tenacity of purpose culminated in the achievement of the desired financial result. I would be happy to provide a verbal recommendation to any prospective client should they want to ring me”.
J PETERSON, SWANBOURNE

★★★★★ “Jamie thanks for your advice and hard work in the sale of our property. I thought that this was going to be a pretty stressful process, with overseas vendors and a less buoyant property market and a tenanted home – but it all seemed to go off pretty smoothly, thanks to yourself and the team. Much appreciated all the way from the Netherlands.” **A&L SPARROW, THE HAGUE, NETHERLANDS**

★★★★★ “My friends had sold their house through Jamie Harrington and found him to be excellent. It was their recommendation that led us to ask him to sell our property. The thing that struck us about Jamie was his passion for real estate. His enthusiasm was contagious at the beginning and was there right through the sale. The speed by which Jamie was able to get the house on the market was impressive. The photographs were brilliant and we loved the marketing fliers. The promotion obviously worked because within a week we had received five written offers, all well above the asking price, and sold the home. Throughout the sale, Jamie always kept us up to speed. If we wanted him, he either answered the phone, or called back shortly after. Jamie is an excellent salesperson that managed to get us the maximum amount for our property, without us being involved. If you’re looking for a stress-free sale, I highly recommend his services.” **N HARVEY, UNITED KINGDOM**

★★★★★ “We would like to thank you for your assistance and help this year when we were purchasing our unit in Claremont. The purchasing process is one which has its difficulties, however with your help and assistance, particularly your direct approach and attention to detail made this process much easier”.
J&P HALFORD, CLAREMONT

★★★★★ “Thank you so much for selling my villa in Mount Claremont. Your professional and dedicated approach made the selling of the property relatively stress free. Your honesty is refreshing in particular when you pointed out the mistake made at settlement in advertising costs that resulted in a monetary reimbursement in my favour”. **J GALLEA, MOUNT CLAREMONT**

Jamie Harrington – Client Feedback

★★★★★ “Jamie Harrington could not have been more professional during the selling of our home. Throughout our journey, his enthusiasm and positive manner for the task at hand was greatly appreciated. So too was his impressive work ethic. Jamie's follow-up and communication skills were sensational. Jamie was terrific all the way through the selling process. I have no hesitation in giving Jamie Harrington the highest of recommendations.” **MARTIN, COTTESLOE**

★★★★★ “I would like to thank you for the attention to detail, the courteous manner and friendly service provided by yourself and the team at Albrecht Fear. I particularly valued the time you devoted to explaining our options including selling the property at the appropriate time to achieve maximum return. The investment property, which was marked and sold by you, set a record price, well above the anticipated price suggested by an alternative company. I will definitely be calling upon Jamie with any matters towards real estate”. **P&A FLYNN, WEMBLEY DOWNS**

★★★★★ “Thank you Jamie, for your patience and professionalism during the purchase of my home. Not being an Australian it was a new and somewhat nerve-racking experience with many, many questions. You were there at all times of the day and evening to speak to me and not once did you indicate that this wish abnormal”. **C HAWORTH, MOUNT CLAREMONT**

★★★★★ “After some months having the property on the market without success and at the stage of giving up all our ideas of moving, our trepidation of placing the sale in someone else's hands turned to joy when the property was sold without a marketing campaign. We have no hesitation whatsoever in being able to recommend both Jamie Harrington and the team to any of our extensive number of friends and acquaintances”. **R&L MARTIN, CLAREMONT**

★★★★★ “I would like to thank you for your assistance and efforts in May and June of this year while I was purchasing my home in Claremont. Most importantly, I believe that we achieved my objective of finally purchasing my home at a fair price. I am more than happy to act as a referee for you and have referred your details to some of my colleagues and friends”.
A MOORE, CLAREMONT

★★★★★ “Just a quick note to express our thanks to you for the first class work you did in selling our home. Whilst naturally we were pleased with the result that you achieved, we were particularly with your highly professional, Reliable and communicative approach reciprocated in our favour. With both Liz and I working in jobs that demand very high standards of professionalism and customer focus it was a pleasant change to have the same approach reciprocated in our favour. Thanks again and we hope to do business with you again someday”. **A VINES, SWANBOURNE**

★★★★★ “Thank you for your wonderful support and all the effort you put into securing our lovely home! We really appreciate your help!” **G ARKWRIGHT & L FEATHERSTON, MT CLAREMONT**

★★★★★ “I have sold two homes and bought my latest home through Jamie Harrington. When selling, Jamie gave excellent and immediate feedback on Home Opens and always thanked me for the presentation of my home. This is most appreciated when you have worked so hard to make the home ready for inspection. When I let Jamie know I wanted to move back into the area he rang me when he received information from a client wanting to sell their home privately. Jamie recognised that this home was ideal for me and I am delighted that he was so able to match up my requirements perfectly. I would recommend Jamie to anyone wishing to have a professional, trustworthy agent who listens to your needs and understands the emotions involved in buying and selling.” **D MAHER, COTTESLOE**

★★★★★ “Thank you for making the purchase of our new home such a pleasant and engaging experience. You and your team were highly professional, easy to deal with and made, what is typically quite a stressful experience, very smooth and rewarding. We would not hesitate to recommend you and the team to friends and colleagues.” **T&S FALLON, MOSMAN PARK**

Jamie Harrington – Client Feedback

★★★★★ “We have no reservations in referring Jamie Harrington to any person or company looking to sell or purchase property. We are certain you will receive efficient, friendly, enthusiastic service.”
S&P ARNOLD, MOUNT CLAREMONT

★★★★★ “We have been dealing with Jamie Harrington and his team for 7 years now and have always found them to be forthright, in touch and reliable.” R&C DALE, MOSMAN PARK

★★★★★ “Thanks for everything. Your professionalism and great attitude restored my faith in real estate agents! I would highly recommend you and your team to anyone who wishes to take part in the real estate game.” M SHEEHAN, SOUTH BEACH

★★★★★ “Selling our home through Jamie Harrington was an exceptional experience. From the outset, we felt Jamie had our best interests at heart. This feeling was conveyed in the way Jamie helped us to arrive at the best price and most appropriate strategy to market our home. It was also evident during the negotiation of the sale where we always felt informed and confident in Jamie’s advice; particularly concerning whether to accept or reject offers. Throughout the sales process, Jamie’s communication was exemplary; we always knew what was happening and where we stood. In the end, we achieved a great result in a short amount of time in what we knew was a challenging market. The entire experience was faultless. We have no hesitation in recommending the services of Jamie to anyone looking for a real estate agent who is extremely professional, yet friendly and relaxed at the same time.”
C DI CAMILLO & B MCQUILLIAN, NEDLANDS

★★★★★ “I have no hesitation in recommending the services of Jamie Harrington. He presents well and is very professional in everything he does. Jamie always got back to us promptly with any queries. He was also really helpful in the planning and strategy surrounding selling our property. We took on board all of Jamie’s advice and I’m glad we did so. That’s because we sold for full asking price within two weeks. You can’t ask for much more than that! The whole experience in dealing with Jamie was really positive. If you want a real estate agent who is about as unlike the clichéd used car salesman type as you can get, you should definitely consider Jamie Harrington”. G&S BAILEY, CLAREMONT

★★★★★ “Jamie Harrington got the job done for me. He was sensitive enough to realise that I didn’t need to be ‘spoon-fed’ but kept me informed just enough. We sold the property for a reasonable price in a difficult market. I have no problem recommending him”. E HERON, SHENTON PARK

★★★★★ “Most excellent! Look up tenacious in the dictionary and there you are 😊 Well done”.
K KELLY, CLAREMONT

★★★★★ “We can’t say enough about Jamie Harrington. We’ve known Jamie for many years as a result of him helping us to look for a property to buy. The thing that we appreciated most on that occasion was his willingness “to go the extra mile”. When it came time to sell our own home, Jamie was no different. His presentation was extremely professional, yet it was more his manner; the fact that he listened, and that he was very easy to talk to, that had great appeal for us. In addition, Jamie not only explained everything thoroughly (both at the beginning and during the sale), he was content to let us arrive at our decisions without undue influence. This was a trait which we really valued. In the end, we got a good result for our property in a short amount of time. We couldn’t be happier with how the sale went under Jamie and cannot speak highly enough of him”. N&M PAGE, SWANBOURNE

★★★★★ “I’m normally a bit reticent about some salespeople. They can tend to be a bit pushy. Jamie Harrington is not like that. For one thing, Jamie exudes honesty and integrity. He also has very good ethics in the sense that he’s not pushy in any way shape or form. If you want an agent who does what he says he is going to do, and who offers a good balance between someone who can sell, and someone who is decent, I highly recommend the services of Jamie Harrington”. I FORBES, CLAREMONT

Jamie Harrington – Client Feedback

★★★★★ “We enjoyed every aspect of the selling process with Jamie. The ideas we received on presenting our home were excellent. The photographs - fantastic. Jamie’s communication skills are exemplary. Though he always kept us informed of the important aspects of the sale, he was very aware of the fact that we had a young baby and so took care of the day-to-day details. Jamie’s honest and hardworking approach enabled us to get a good price for our home that enabled us to buy our dream home. We have no hesitation in giving him and the team the highest of recommendations.”

S&B COATES, COTTESLOE

★★★★★ “We can’t say enough about Jamie Harrington. We sold our home through Jamie, and ended up buying through him as well. The thing that stands out about Jamie is his professionalism. Both of us tend to be very organised people; we put Jamie in the same category. Whatever could be done to make things go smoothly, was done; whether it be getting the interior designer in, or letting us know about impending Home Opens. In addition, we were very appreciative of the way Jamie handled us as buyers. All the boxes get ticked with Jamie, and we highly recommend his services”. D&K SMITH, SWANBOURNE

★★★★★ “Jamie Harrington gives real estate agents a good name. From the beginning, Jamie was totally upfront in his assessment of what was achievable for our home. This honesty was evident right through the selling process - so I always knew where things stood. Jamie had a clear marketing plan which he implemented in a very professional manner. I was very happy with the whole selling experience. I’ll definitely be calling Jamie should I sell in the future”. L USED, COTTESLOE

★★★★★ “Jamie Harrington and the team could not have done anything better in helping us to sell our home. From our initial meetings, right through to the end, we always felt confident in the advice we received about how to present and market our home. That’s because it was based on facts and experience, rather than sentiment; Given we were selling in a downturn, this “steady as she goes” approach helped calm any anxiety we felt. In the end, Jamie’s judgement proved right and we got the result we wanted. We used Jamie because he is a friend. I’m happy to say, that I’m writing this testimonial not because of our friendship, but because he is excellent at what he does, and because first and foremost, he really does have your interests at heart when he sells your home”.

T WALLWORK, MOSMAN PARK

★★★★★ “Jamie, I haven't had a chance to thank you for all your efforts to sell our property. Between dealing with cranky sellers and indecisive buyers, mate great result! I'm sure it could be a pretty thankless job sometimes”. C COOKE, CLAREMONT

★★★★★ “Jamie Harrington is a different sort of real estate agent. During our first meeting he asked lots of questions and then listened attentively, particularly about what was important to us. At the end of that meeting, we had a clear picture of what was possible and we knew where we stood. This proved to be typical because while the property was being sold, Jamie was always touching base. We never felt in the dark about anything. Thanks to Jamie our property sold very quickly. I am very happy to recommend Jamie. We really appreciated his genuine approach to selling our home”. K BOND, EAST PERTH

★★★★★ “When you’re selling a property from a distance, it’s good not to have to worry about anything. That’s what happened when we asked Jamie Harrington and his team to sell our investment property for us. The great thing about Jamie is that he says he’s going to do something, and then he does it. We appreciated the peace of mind that comes from having someone like that on our side. Jamie did all that we could have asked – and more. That’s why I’m always happy to recommend him whenever the opportunity arises”. I CLARKE, SHENTON PARK

★★★★★ “I really enjoyed working with Jamie. He was honest, genuine and reliable, with a great sense of humour. He also had a terrific team behind him, which made the selling process so much easier. Importantly, he got me a price I was happy with, too. A real pro”. SELLER, MT CLAREMONT